

# North American Alliance of Business Brokers

*Owner* Scott Radin  
*Telephone* (716) 472-2684  
*Address* 18 Breezewood Drive  
Orchard Park NY 14127  
*Email* scottradin@naabbonline.com  
*Website* www.naabbonline.com

NAABB Certified Broker Designation

## NAABB BUSINESS BROKERAGE CAREER

\$200,000 per year is guaranteed!

### THE DIFFERENCE BETWEEN AN ASSOCIATE BROKER & BROKER OWNER

<b>Service</b>	<b>Associate Broker</b>	<b>Broker Ownership</b>
Structure	1099 Employee	The Boss / Owner
Exclusivity by area code (s)	YES	YES
Cold Calling / Canvassing	NEVER	NEVER
Seller Leads Included	50	Unlimited for six months
Database of all Businesses	NO	YES – all in territory
Other Marketing Techniques	YES	YES
Live 1-on-1 Training	2 Days	3 Days
Trainers	Scott Radin	Scott & VP Kathy Schmeltzer
Posting Listings	BASIC	FEATURED first month
Web Sites	ONE	TWO
Leads Funnel	YES	YES
Press Release	NO	YES
Media Management	NO	YES
Social Media Platform	NO	YES
YouTube Commercials	NO	YES
CRM Software	NO	YES
\$200K Guarantee	NO	YES
Commission Split to NAABB	30% perpetuity	10% perpetuity
<b>Price</b>	<b>\$5,000 (lower 48 states)</b>	<b>\$17,000 (lower 48 states)</b>